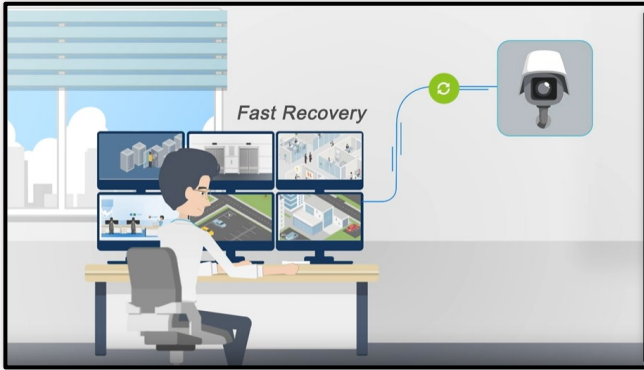
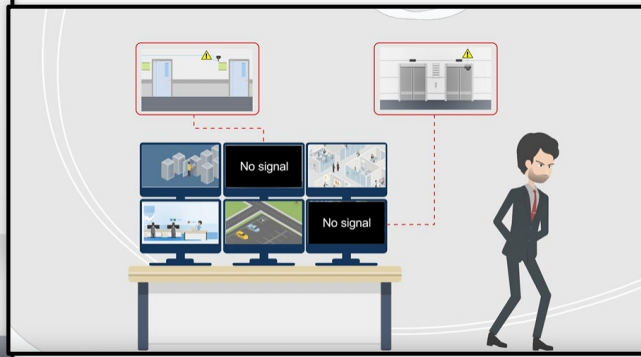


# Managed Networking for Surveillance made Easy & Affordable

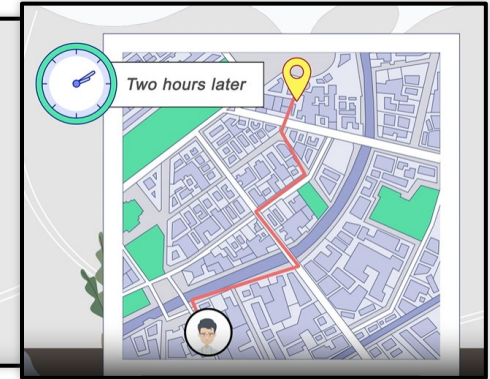
# CCTV SCENARIO



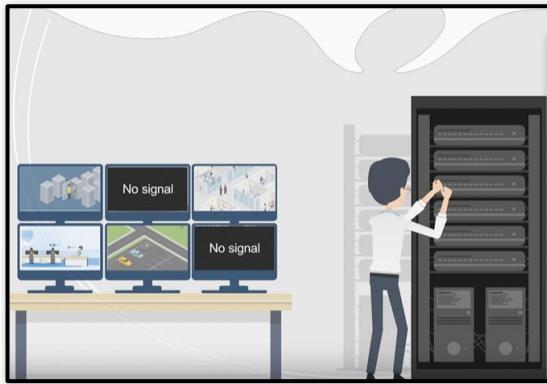
Onsite Monitoring



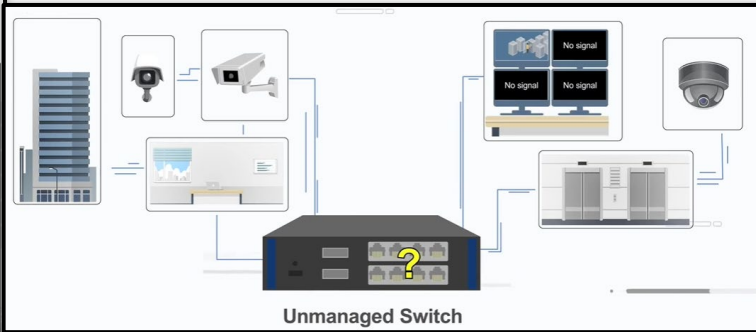
No Signal Problem



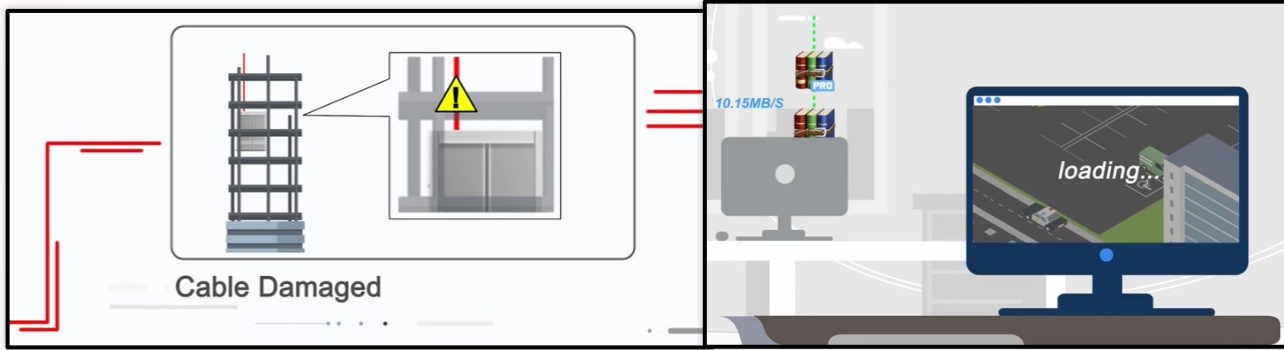
System Integrator delays  
2h On road



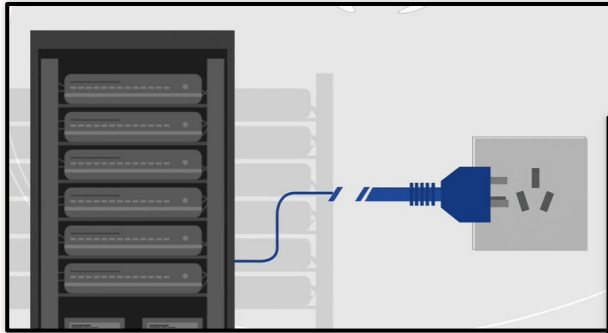
Checking The System



Ohh Unmanaged Switch



## VIDEO JAM

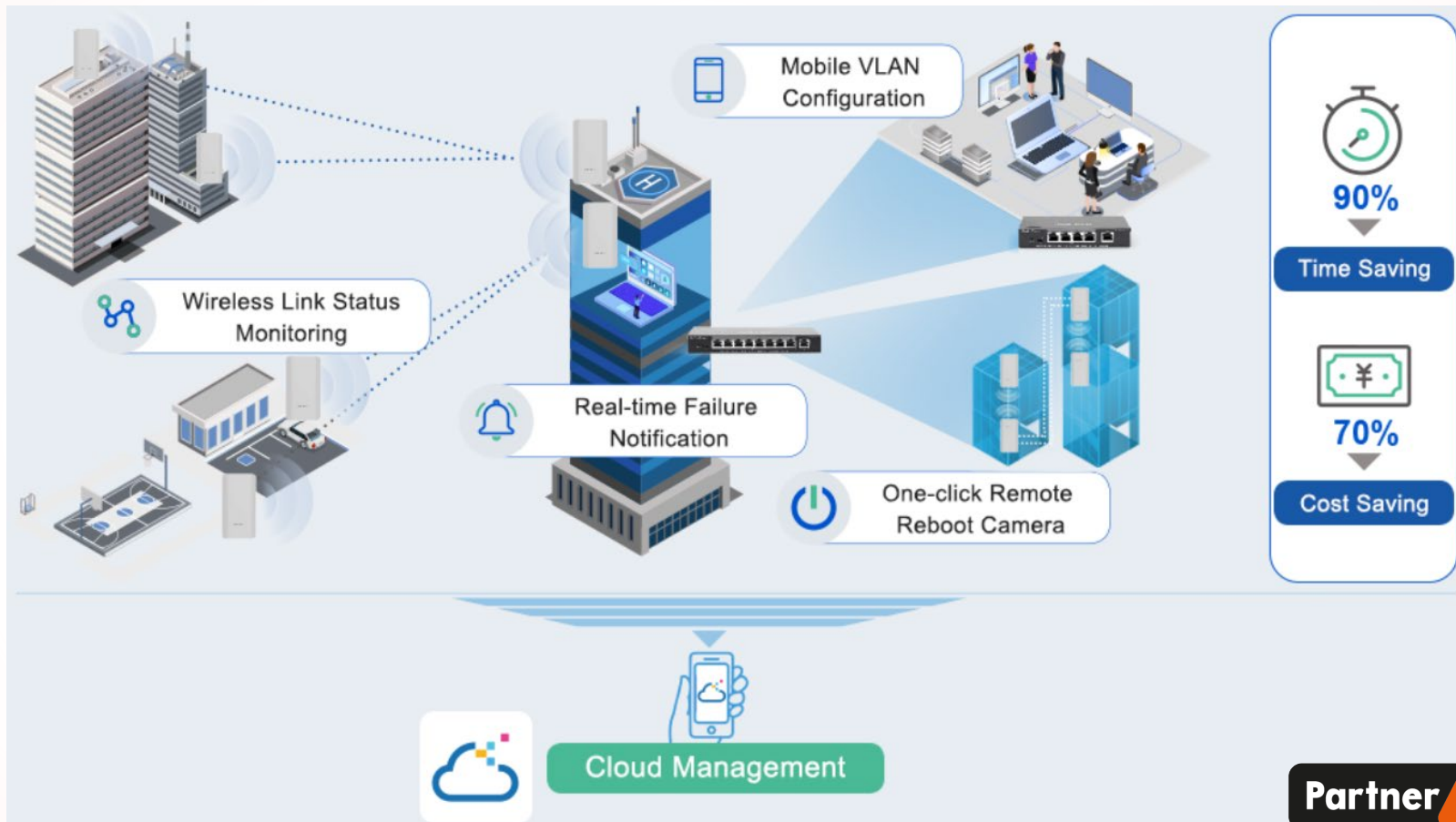


## RESTART the SWITCH



## Delay For cable replacement

# CCTV Network Solution



# With Cloud Managed Switch

RG-ES200 Series Switch

=



Once Onsite Taxi Fare



Camera / NVR Recognition



Ports

4		PoE
8		
16		
24		Non-PoE
16		
24		

Unmanaged Switch Cost



Cloud Management



250 Meters PoE



Remote Reboot Camera



Mobile VLAN Setting

Partner **NET**

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# & Wireless Bridge



## Ruijie RG-EST350 V2 5KM Wireless Bridge



### Applicable Scenario



5GHz  
Anti-Interference



Automatic Channel  
Optimization



Elevator



Warehouse



Office



Zero Touch  
Provisioning



Crane



Bridge



Factory

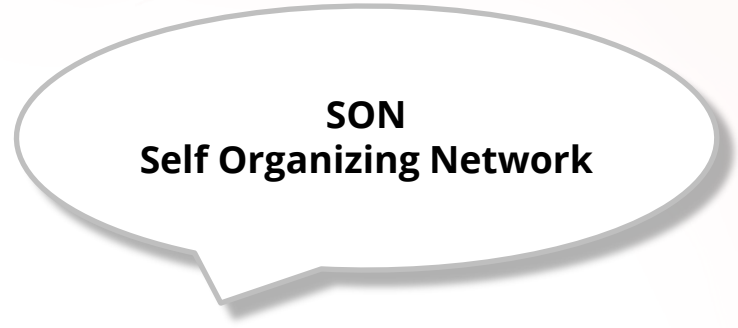
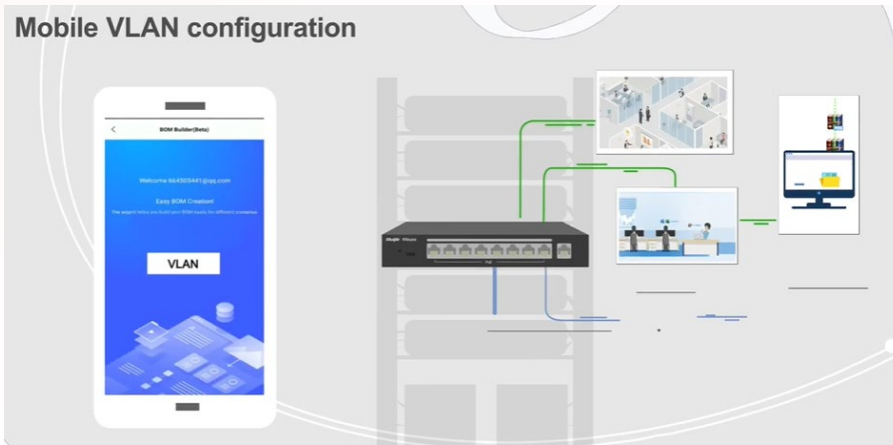


Self-organizing  
Network

Partner **NET**

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## Mobile VLAN configuration



## SON Self Organizing Network



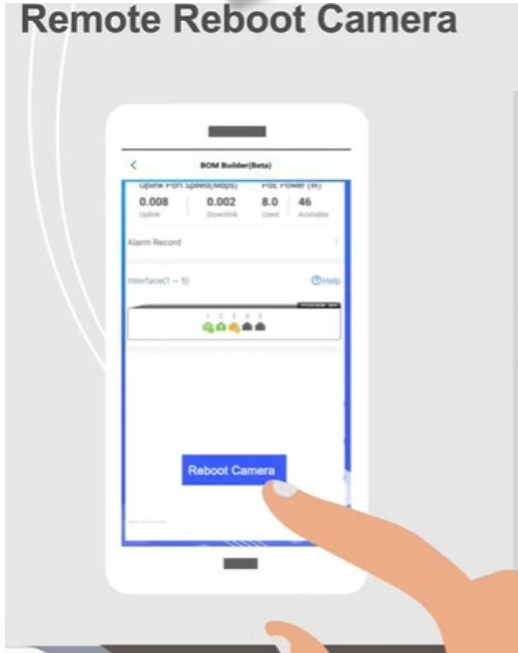
Auto Smart Deployment helps with:

- Self-adaptive Jumbo Frame
- Intelligent Traffic Shaping
- Surveillance Port Isolation

- All of the above features are AUTOMATICALLY deployed.
- Now everyone can deliver a CONFIGURED network.

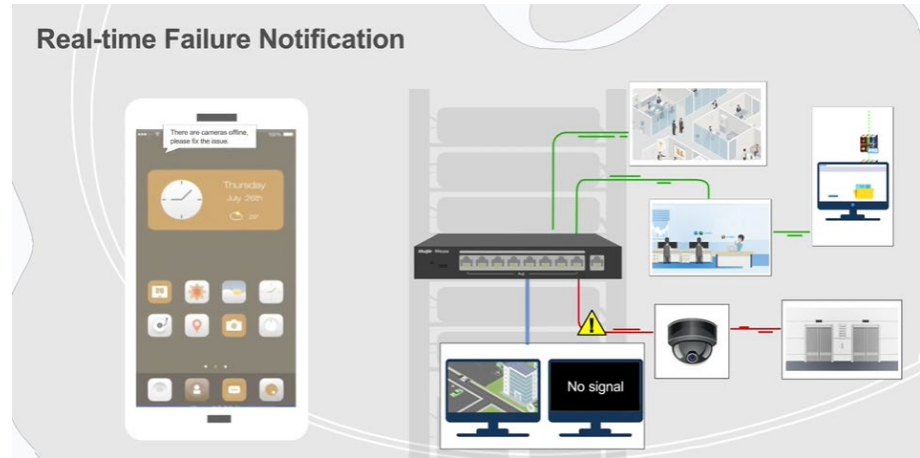
**Remote Reboot  
Camera By One  
Click**

## Remote Reboot Camera



**Real Time Failure  
Notification**

## Real-time Failure Notification





# The results are

## Solution Benefits for End Users

- ❖ Fair price replace unmanaged to cloud managed switch
- ❖ Protect users property and safety at any time
- ❖ 250 meters PoE save cabling cost for end-users
- ❖ 5GHz reduce interference and guarantee video Quality
- ❖ Meet difference CCTV requirements in various scenarios



## & Benefit for System Integrators



- **Multiple models optional of RG-ES200 series switch**
- **Cloud to remote troubleshooting and maintenance**
- **Mobile to set VLANs for different service traffic**
- **Easy deployment via Self-Organizing Network ( SON ) technology**



# IP Surveillance Network Solution

More Than Reliable | More Than Smart

**MAJOR NETWORK  
PLAYER IN CCTV**

**2M+** Security Cameras Connected

**300,000+** Switches for Global CCTV

**Ruijie** | **睿捷** **Reyee**

**Partner NET**

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# About Ruijie



**7000+** employees



**50+** offices globally



**20000+** partners



**7** R&D centers



R&D engineer proportion above **50%**



**2500+** patent applications



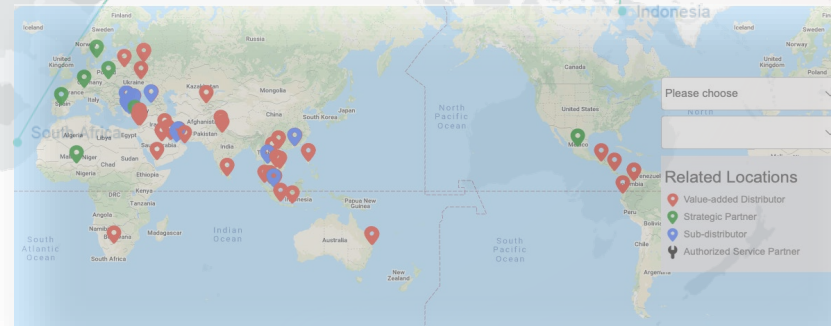
**16%** of sale revenues invested in R&D



**30%** of R&D funds invested in pre-research



**50%** of personnel assigned to R&D





# Ruijie- Top Networking Vendor

**Gartner**

- **Highly recommended by Gartner**
- **Aggressive Cloud management strategy**
- **Advanced network technologies**

*Source: Gartner MQ Report*

**IDC**

- **TOP-3 networking vendor of China**
- **No.1 in Wi-Fi 6 product shipment**
- **No.2 market share in the Chinese Enterprise WLAN market**
- **No.3 market share in the Chinese Ethernet switch market**

*Source: Tracking Report on IDC in Q1 2021*



# Leading Manufacturing Capability and Qualification



- ❑ ISO Certified to guarantee quality
- ❑ 23 Production lines in production base
- ❑ Large-sized chipset(400G) automatic assembly. **100% Precision.**
- ❑ **Quality assurance** by top testing equipment.



ISO9001

ISO20000

ISO14001

ISO27001

ISO22301

ISO28000

CMM5

# Cloud Leads the Future

Lifetime **FREE** Unlimited Cloud

## RuijieCloud



Unlimited Capacity Platform



Enterprise-grade Features



Easy Maintenance



99.99% Availability



Since 2014



12 Millions Networking Devices



1.1 Millions Users Served



70+ Countries Covered

Partner **NET**

© 2014 Ruijie Networks Co., Ltd.

# Ruijie Cloud, Make Your Business Easy

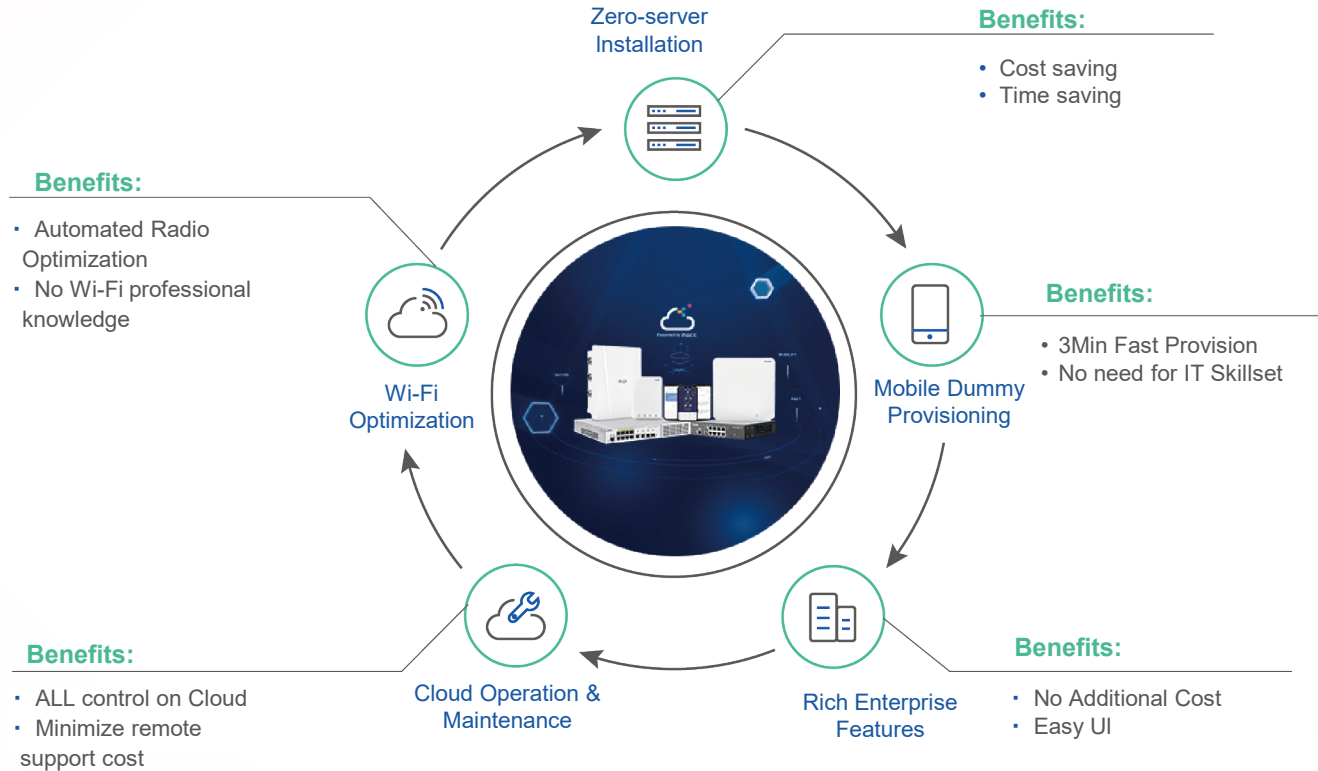
## Access Points





# One-stop Solution

## Lifecycle Support Without Compromise



# The Ruijie Reeye Family



| Auto-provisioning via Self-Organizing Network Technology



# Trusted Partner of Various Industries

Ruijie's innovative products and solutions have been widely used in government, telecommunications, Internet, finance, transportation, education, healthcare, enterprise, and other industries.



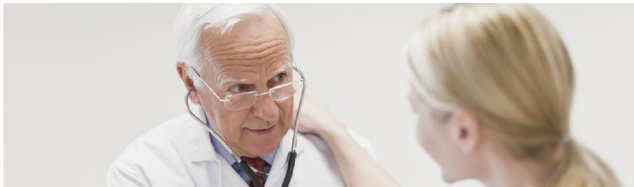
## Government

- 70+ Ministries customers
- 5,000+ Local Government customers
- 100+ Smart cities



## Hospitality

- Serve 11,000+ large & medium sized Hotels



## Healthcare

- Major vendors of Healthcare industry
- 2,300+ Large & medium hospital users



## Transportation

- Transportation Wi-Fi No.1 market share
- Deployed 2500+km Metro PWN/WDCS Wi-Fi



## Finance

- Top 3 vendors of finance industry
- Top 1 Market share in finance WLAN



## Telecom

- Strong Partnership with [China Mobile](#), leading supplier in [China Telecom](#)
- Leading supplier of [Data Center](#) in [China Mobile](#)



## Education

- No.1 Market share of Education
- 2,900+ Higher Education customers, and 50,000+ K12 customers



## Enterprise

- 10,000+ Enterprises
- Valued customers

# Service Level Agreement

## Onsite Support

- Onsite presence to diagnose and troubleshoot Ruijie's products and solutions

Onsite

## Live Chat & Case Portal

- 7\*14(UCT +8) Standard product feature support
- Hardware or software solution problem resolution

Online Support

## Local ASP Service Hotline

- 5\*8 hotline provided by Ruijie local ASP

Local ASP Service Hotline

## Global Service Hotline

- 7\*24 hotline provided by Ruijie

Global Service Hotline

## Ruijie Intelligent Robot

- 7\*24 millisecond response
- Most of the frequently asked questions covered

Ruijie Intelligent Robot

## ΠΟΙΑ ΕΙΝΑΙ Η PartnerNET

Ένας value added, smart διανομέας λύσεων στο χώρο του ICT

Εξειδίκευση σε:

Unified Communications

Wireless & Wired Networking

Access Control & Surveillance

Cyber Security



# Devoted to

Information & Communication Technology



# ΠΟΙΑ ΕΙΝΑΙ Η PartnerNET

01

Τεχνογνωσία διανομής και υποστήριξης προϊόντων ICT

02

Πάνω από 20 χρόνια εμπειρίας

03

Πάνω από 2000 Συνεργάτες

04

Παρουσία στην Ελλάδα, την Κύπρο και τα Βαλκάνια

05

Συνεχείς εκπαιδεύσεις μέσω της PartnerNET Academy

06

Υποστήριξη χτισμένη για να εξυπηρετεί τις ανάγκες των Συνεργατών



Partner **NET**

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## ΥΠΟΣΤΗΡΙΞΗ χτισμένη για να υπηρετεί τις ανάγκες των Συνεργατών

- ✓ Εξειδικευμένο τεχνικό τμήμα
- ✓ Πιστοποιημένοι Τεχνικοί
- ✓ Συνεχής εκπαίδευση και ανάπτυξη
- ✓ Δυνατότητα Ειδικής Υποστήριξης βάσει SLA



# BRANDS THΣ PartnerNET



## Networking

(Wired and Wi-Fi)

Alcatel-Lucent   
Enterprise

  
**GRANDSTREAM**  
CONNECTING THE WORLD

  
**BroxNET**

**Ruijie** |  **Reyee**

## Voice

Alcatel-Lucent   
Enterprise

**Alcatel**  
**beroNet** 

  
**GRANDSTREAM**  
CONNECTING THE WORLD

  
**Htek**

**PRITON**  
*Let's Connect!*

**supervoice** 

**swissvoice**

## Facility Control

**Akuvox**  
Open A Smart World

  
**GRANDSTREAM**  
CONNECTING THE WORLD

**IPTV**  
& Digital Signage

**tripleplay**  
by uniguest

## Cyber Security

**SECURE**

**StorageVault**

# BRANDS ΠΟΥ ΓΙΝΟΝΤΑΙ ΛΥΣΕΙΣ



**Ruijie** | 睿 Reyee

thank  
you

**Partner** **NET**  
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