

**SPACE**

**Genetec™**

**Simeon Konstantinidis**

Director

Security Systems & Infrastructure

**Rafael Martin**

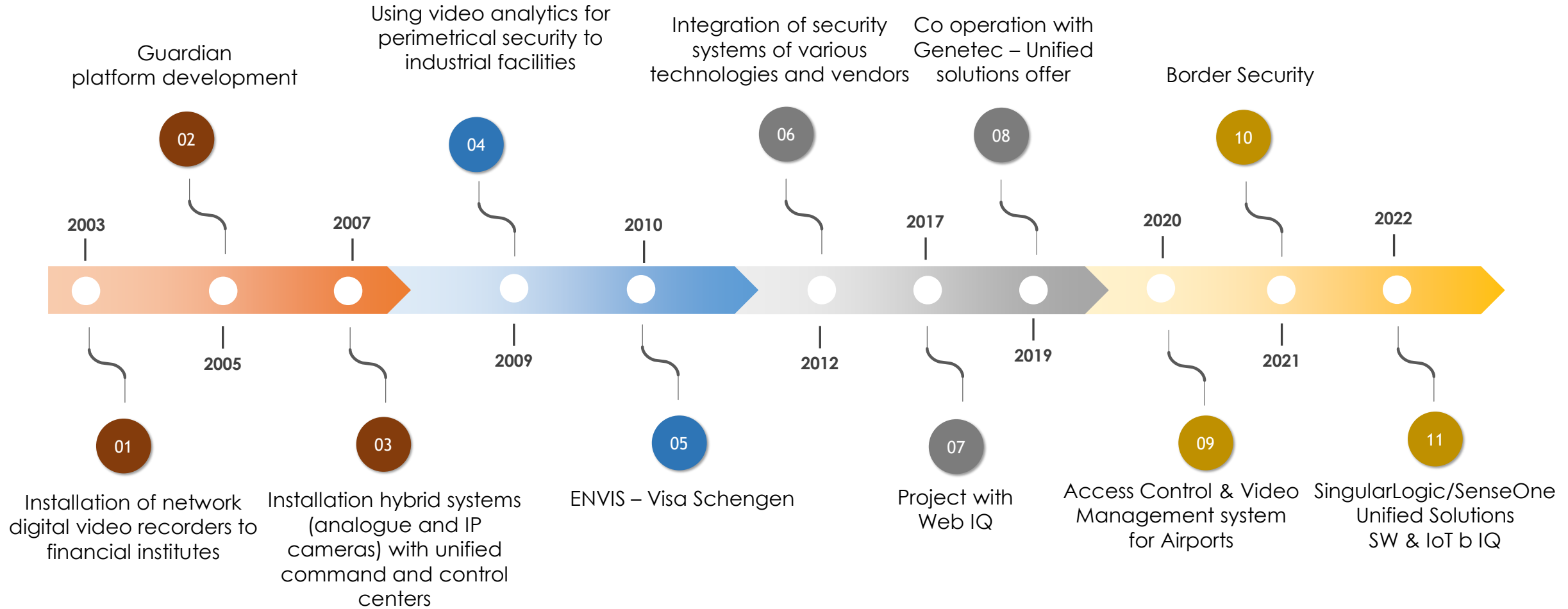
Sales Director

Southern Europe



**Operation and intelligence in  
a world of connected sensors**

# Large Projects Milestones





# Facts Sheet

## Presence



## Human Capital



## Growth & Stability



## Investments



Space Hellas is the leading Digital Integrator and Service Provider in South Europe

- HQ located in Athens
- Branches in Athens, Thessaloniki, Patra, Heraklion-Crete, Ioannina, Farsala and Nicosia-Cyprus
- Subsidiaries in Cyprus, Serbia, Malta & Jordan
- Activities in Europe and the Middle East

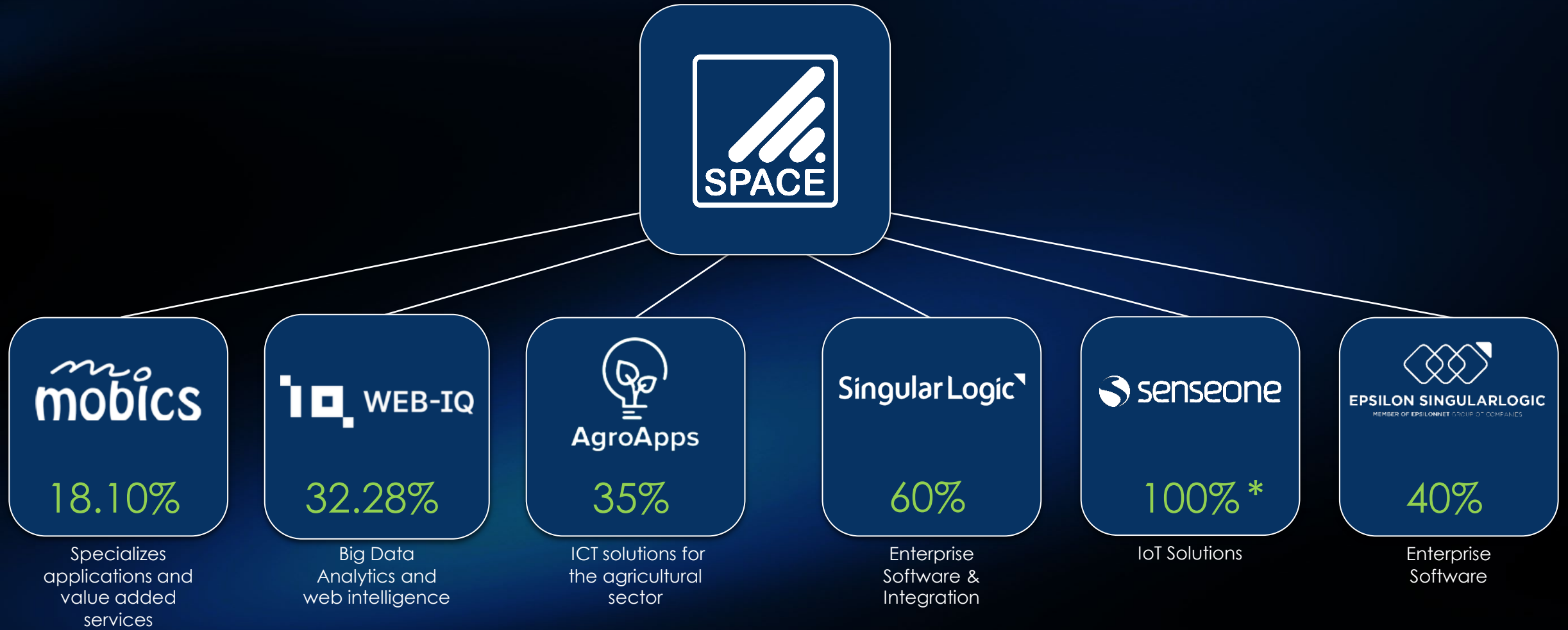
- Over 750 Specialized Employees (with SingularLogic)
- Over 700 Certifications
- Accreditations: National . EU . NATO Secret
- Certified according to:  
ISO9001:2015 . ISO27001:2013  
ISO14001:2015 . ISO20000:2018  
ISO22301:2019 . ISO27701:2019  
ISO45001:2018

- Over 35 Years of Operations and Sustainable Growth
- Turnover: € 103.3 million (2021)
- Listed on the Athens Stock Exchange since 2000

Space Hellas Holds:

- **18.1%** of Mobics (Greece)
- **32.2%** of WEB-IQ (Netherlands)
- **35%** of AgroApps (Greece)
- **60%** of SingularLogic (Greece)
- **40%** of Epsilon SingularLogic (Greece)
- **100%** of SenseOne (Greece)

# Space Hellas Group





///SPACE

Genetec™

# Operations and Intelligence

## Things to Consider in an IoT World

Rafael Martin  
Sales Director Southern Europe  
[rmenriquez@genetec.com](mailto:rmenriquez@genetec.com)

**Genetec**<sup>™</sup>



“We live in a world of sensors (IoT) ”...

How do we manage this information?

How are we able to be predictive?

How do we secure it?

# Common challenges and trends organizations face today?



## Security

Threats are evolving



## Complexity

Overwhelming volume of data



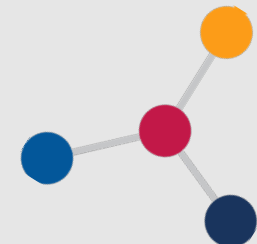
## Inefficiency

Unable to tap into productivity



## Understanding

A need for greater intelligence



## Collaboration

People need to connect and share





# Genetec Security Center.

Integrated and Unified security management

# Clues you're not working with a unified platform

You're working with multiple vendors, one for every security application

A single parent company, but each system developed by sister companies

Attending several training sessions, one for every system you deployed

You're getting support from multiple vendors, who often point fingers at each other

You can't upgrade for fear of breaking the compatibility of the integration


You have to work with several monitoring and configuration tools

An inconsistent experience, with each application presenting its "own way of doing things"

Important capabilities only available in one of the systems, or everyone just does it differently

70% of security activities are common,  
yet we continue to rely on independent and  
disconnected security applications

# Common activities across applications



VIDEO  
CAMERAS



ACS  
DOORS



ALPR  
LICENSE PLATES

Configuration • Event Monitoring • Reporting • Scheduling  
Alarm Management • User Management • Privileges

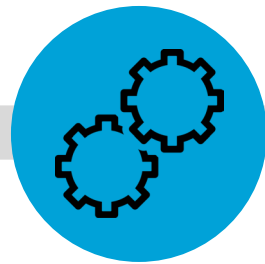


# Security Center augments *FLOW* across activities



SENSE

Ingest massive amounts of raw, unstructured data and video



UNDERSTAND

Process, structure, comprehend, and qualify incoming data



VISUALIZE

Present information to operators through an intuitive experience, take action, guiding them along the way



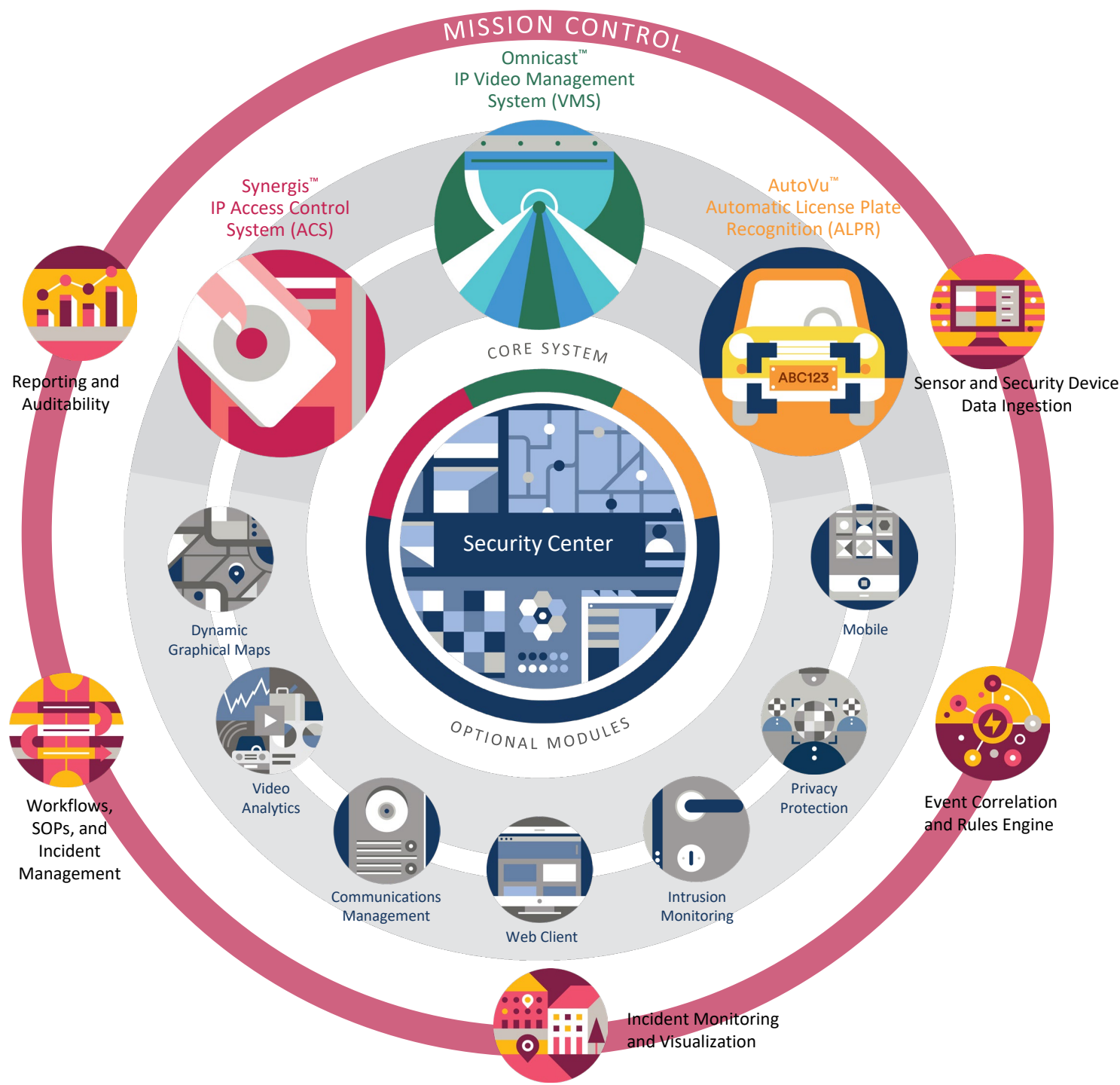
TAKE ACTION



INVESTIGATE &  
COLLABORATE

Facilitate sharing between stakeholders of timely data and evidence

Integrated – Unified Open platform with several **core modules** augmented through a portfolio of devices, add-ons, and plugins.



How do we present and manage the sensor  
information to take decisions



Visualize and Operate




# Live Dashboards




# Maintenance

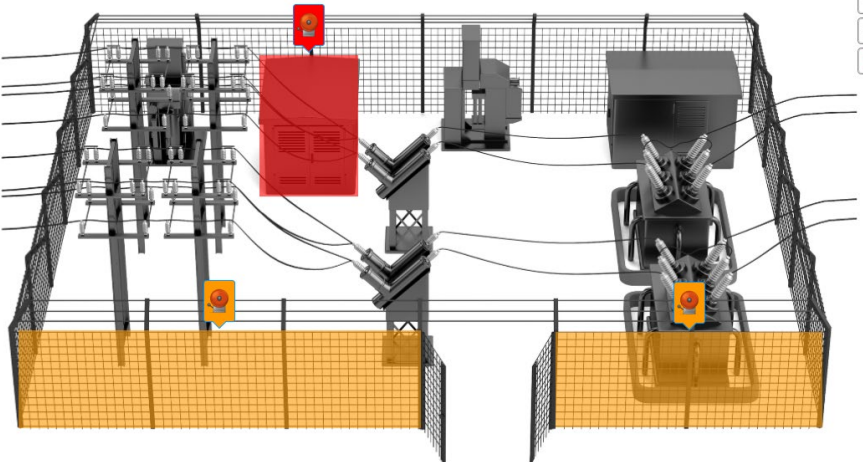




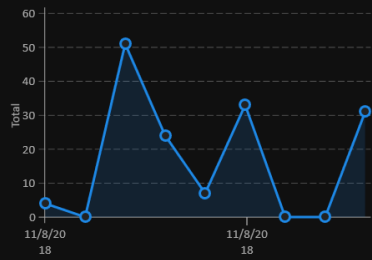
# Fleury Substation



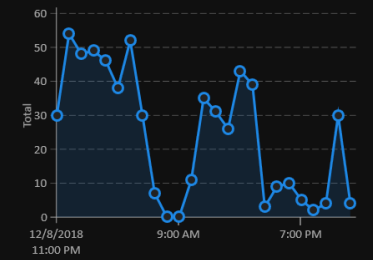
**Power Station 01**






**Transformer Temperature (Last Hour)**




**Main Line Current**




**Last Persons**

Event	First name	Last name	Picture	Event timestamp
Access granted	Test	User		12/9/2018 1:48:07 PM
Access denied: No access rule assigned	Test	User		12/9/2018 1:48:03 PM
Access granted	Test	User		12/9/2018 1:47:55 PM

**Live View - Circuit Switchers**



**Live View - Vertical Switchers**




**Mustering**

Control building

0

**Assembly Point**



3

Substation Total

0

Security Desk
City
Mon 10:00 AM

Select dashboard
Edit dashboard

# City of ATLANTA, GA

4 °C
Overcast with rain

Mon Today	Tue Tomorrow	Wed 12-12	Thu 12-13
7 °C 4 °C	9 °C 1 °C	11 °C 1 °C	10 °C 5 °C

01:00
04:00
07:00
10:00
13:00
16:00
19:00
22:00

4°	4°	4°	5°	7°	7°	5°	5°
4%	6%	6%	7%	8%	9%	10%	9%
64%	55%	6%	4%	14%	47%	77%	38%

**NTAS**  
NATIONAL TERRORISM ADVISORY SYSTEM

**ACTIVE BULLETIN**  
READ MORE

Put this widget on your web page



### Incidents - Live Status (Total)

Unassigned <b>40</b>	In Progress <b>150</b>	Closed <b>3801</b>
-------------------------	---------------------------	-----------------------

### Incidents - Live Status



Category	Count
Burglary	30
Fire	20
Assault	10
Car theft	5
Gunshot	2

### Emergency Resources Allocation



Resource	Count
Ambulances	15
Fire Trucks	10
Fire Ladders	5

**DMS ATL I20E 175** Location I20E 175



**DMS ATL I20E 1285** Location I20E 1285



**DMS ATL Fix I75N-166** Location



**Route: ATL I75N / GA166-17th**



**User @CityofAtlanta**

City of Atlanta, GA Retweeted

**DeKalb County EMA** @DeK... 1h  
Headed to the @CityofAtlanta tomorrow for the @ATLUTD victory parade? Be sure to dress for cold weather, as temperatures will be near 40°. #UniteAndConquer #ItsInDeKalb

City of Atlanta, GA Retweeted

**Atlanta United FC** @ATLUTD 2h  
Rest up, Atlanta!

We will see you tomorrow for the victory parade  
DETAILS: [bit.ly/2ydk1LE](https://bit.ly/2ydk1LE)

**City of Atlanta, GA** @Cityof... 4h  
Reminder: Mayor @KeishaBottoms



Security Desk
City
Mon 10:00 AM

Select dashboard
City
Edit dashboard



# City of ATLANTA, GA

## 4 °C

Overcast with rain

Mon Today	Tue Tomorrow	Wed 12-12	Thu 12-13
7 °C 4 °C	9 °C 1 °C	11 °C 1 °C	10 °C 5 °C

01:00 04:00 07:00 10:00 13:00 16:00 19:00 22:00

4°	4°	4°	5°	7°	7°	5°	5°
4	6	6	7	8	9	10	9
64%	55%	6%	4%	14%	47%	77%	38%

National Terrorism Advisory System



### ACTIVE BULLETIN

[READ MORE](#)

Put this widget on your web page

User @CityofAtlanta

City of Atlanta, GA Retweeted

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Headed to the @CityofAtlanta tomorrow for the @ATLUTD victory parade? Be sure to dress for cold weather, as temperatures will be near 40°. #UniteAndConquer #ItsInDeKalb

Image

16 16

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City of Atlanta, GA Retweeted

Atlanta United FC @ATLUTD 2h

Rest up, Atlanta!

We will see you tomorrow for the victory parade

DETAILS: [bit.ly/2ydk1LE](#)

Image

12 115 545

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City of Atlanta, GA @Cityof... 4h

Reminder: Mayor @KeishaBottoms



### Incidents - Live Status (Total)

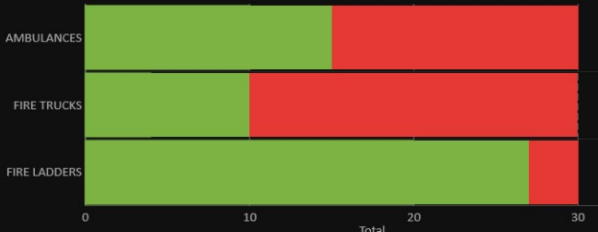
Unassigned <b>40</b>	In Progress <b>150</b>	Closed <b>3801</b>
-------------------------	---------------------------	-----------------------

### Incidents - Live Status



Incident Type	Total
Burglary	32
Fire	20
Assault	12
Car theft	8
Gunshot	3

### Emergency Resources Allocation



Resource Type	Green	Red	Total
AMBULANCES	15	15	30
FIRE TRUCKS	10	20	30
FIRE LADDERS	25	5	30



**Genetec**  
Security Center.



**Genetec**  
Traffic Sense.



**Genetec**  
Mission Control.



**Genetec**  
Citigraf.

City of ATLANTA, GA

4°C Overcast with rain

Mon 7°C, Tue 9°C, Wed 11°C, Thu 10°C

Atlanta Map

### Incidents - Live Status (Total)

Unassigned	In Progress	Closed
40	150	3801

### Incidents - Live Status

Category	Count
Burglary	~28
Fire	~10
Assault	~12
Car theft	~5
Gunsbot	~2

### Emergency Resources Allocation

Resource	Count
Ambulances	~18
Fire Trucks	~12
Fire Ladders	~15
Total	~45

Weather: DMS ATL DDE 175 (5 MIN), DMS ATL DDE 185 (10-15), DMS ATL Fir 175N 166 (ACCIDENT AHEAD SLOW DOWN)

NTAS ACTIVE BULLETIN

User: @CityofAtlanta

DeKalb County EMA: Headed to the victory parade tomorrow for the @ATLUDL victory parade! Be sure to dress for cold weather, as temperatures will be near 40°. #AtlantaAndConquer

Atlanta United FC: We will see you tomorrow for the victory parade! DETAILS: bit.ly/Zydk1E

City of Atlanta, GA: Reminder: Mayor @KeshiaBottoms

### 70% 14/20

5 violations (36%)

Updated: 04/05/2017 3:24:38 PM

### 81% 162/200

Updated: 5/30/2018 1:51:31 PM

### 61% 122/200

14 violators (11%)

Updated: 04/05/2017 4:12:19 PM

Cameras: CitiLog-Tunnel, CitiLog-VehicleCount, Bosch-WrongWay, Kiewit-Regulatory, Kiewit-VehicleCount, Kiewit-StoppedVehicleBridge

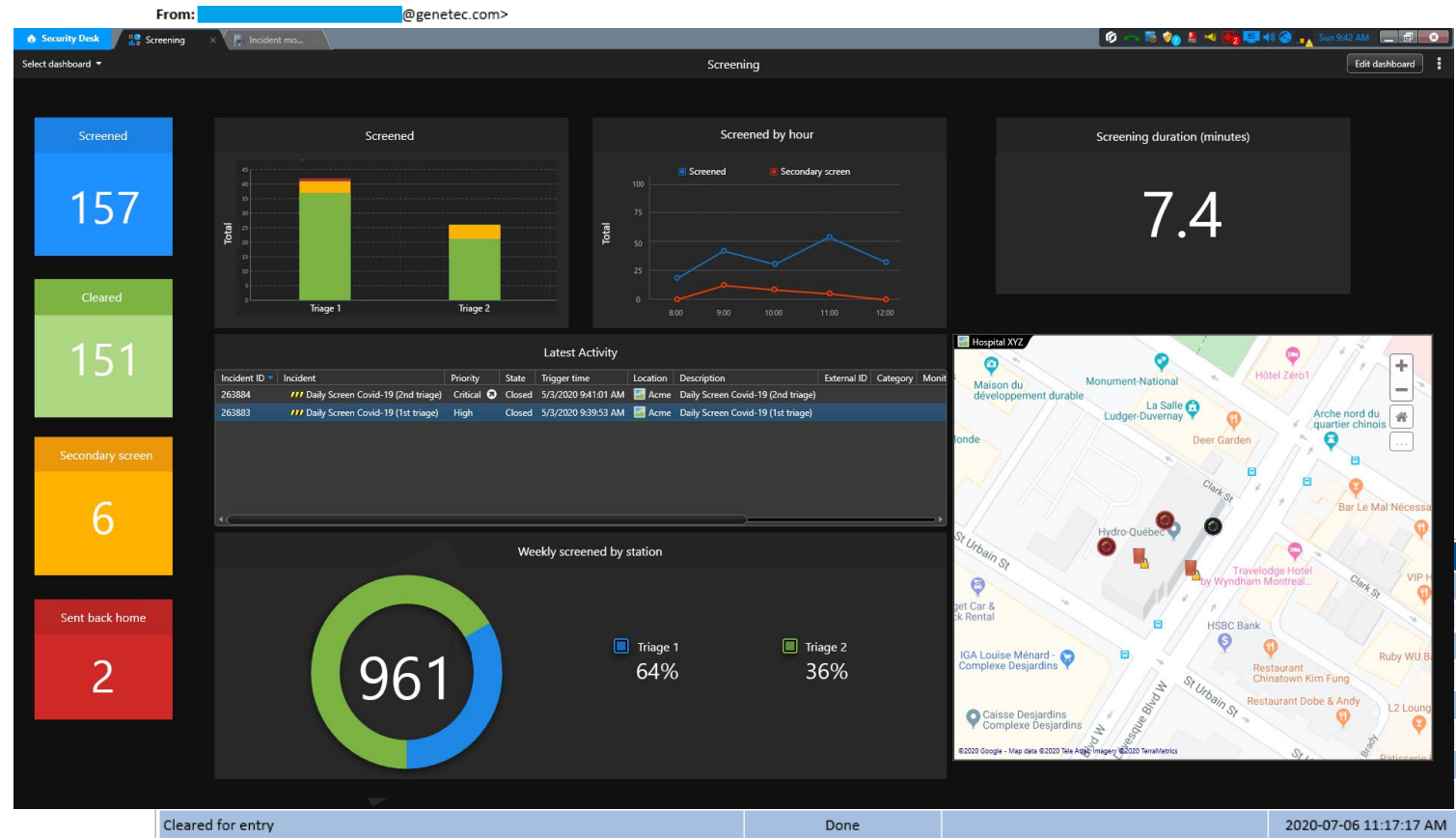
Travel Time: 1-20

Travel Time: 175-285



# Covid-19 Screening scenario

- Automatic deactivation of cards
- Employee badge
- Procedure starts
- Based on answers will be allow to get in or go to a second screening
- Email sent to Supervisor
- Dashboard allowing real-time data



Security Center leads you towards a comprehensive security approach, one that addresses today's needs and helps you proactively prepare for tomorrow



**Thank you!**

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